

12 REASONS TO BELONG TO SGPN & LIVE OAK CARE...

MEMBERSHIP HAS VALUE

- 1) **Contracting Assistance** – Ongoing assistance is available to you and your staff in reviewing and considering participation in new networks and plans, or in new product lines being offered by existing networks and plans. This frees your staff time to devote to other priority practice matters.
- 2) **Preferred Contracting Arrangements** – Your practice will be eligible for preferred contracts secured by the association with non-standard terms, as well as, participation in an affiliate accountable care organization for value-based agreements.
- 3) **Contract Enforcement Assistance** – Assistance is available to members when the normal channels of claims resolution for association contracts are ineffective. We can assist in ensuring accuracy in payments and compliance with other contract terms.
- 4) **Professional Liability Insurance Program** - Members can take advantage of the new discount professional liability insurance program. Members are saving up to 50% on their professional liability insurance. Contact us for more information on this specific program!
- 5) **Contract Organization and Preparation of Empirical Data** – Assistance is available to ensure practices know how they are contracted, along with being provided with summaries of key contract terms and confidential comparative empirical data analyses.
- 6) **Physician CME Continuing Education** – You're invited to attend periodic continuing education presentations and earn CME credit -- it's local and it's complimentary -- and it's worthwhile!
- 7) **Staff CEU Continuing Education** – Staff members are invited to participate in continuing education events, with the latest information provided on management topics, such as Medicare regulatory updates and annual CPT coding updates.
- 8) **Group Purchasing Program** – Members may enroll in the group-purchasing program taking advantage of savings -- with the same distributors, manufacturers and suppliers, but with benefits of a discount arrangement. An employee discount program is also available.
- 9) **Directory Updates** – Updated physician rosters are periodically provided to contracted entities to ensure accuracy in practice information provided to patients to promote the practice.
- 10) **Value-Added Consulting Assistance** – Within the parameters of immediate access to information and data, individual practices are provided assistance on a daily basis on a variety of questions ranging from records retention, professional courtesy discount protocols, human resources issues, patient service issues, billing matters -- and CPT coding questions fielded by a certified coder.
- 11) **Participation in Special Events** – Members are invited to special events periodically, such as health fairs and special guest speakers of interest to physicians and the medical community. Practice managers will be invited to “*Lunch and Learn*” or “*Dessert and Discussion*” events to discuss current practice management issues.
- 12) **Practice Promotion and Tax Deduction** – As a participating physician, your practice is promoted to insurers, plans, networks and employers as opportunities arise through contracting, health fairs and other community activities. Also, your membership dues may be deductible as an ordinary and necessary business expense -- please check with your accountant!

Please call 800-252-9094 for more information, contacting Ms. Pamela Miller, ext 233 or Ms. Michelle Schwei, ext. 229. Thank you!